

Work through each section. Tick honestly — there are no wrong answers.

PART 1 — WHERE AI COULD SAVE YOU TIME

Tick any that apply to your business right now.

- You miss calls or messages after hours or when you're on-site.
- Quotes take longer than 24 hours to get out.
- You follow up customers who never responded to a quote — manually.
- You re-enter the same job details across multiple systems.
- You spend more than 30 minutes a day on admin that could run automatically.

✓ 3 or more — AI can likely save you meaningful time this month.

PART 2 — YOUR BUSINESS IS READY IF...

Check which of these are already in place.

- You use a job management system (ServiceM8, Tradify, simPRO, or similar).
- You have a customer list with names and contact details.
- You can name the one process that costs you the most admin time each week.
- You're open to reviewing AI outputs before they go to customers.
- You can spare 15–30 minutes a week to set up and tune a new tool.

✓ 4 or 5 — you have what you need to start.

PART 3 — STARTING RIGHT

These four habits prevent 90% of AI adoption headaches.

- You'll test any AI tool on a small batch of jobs before going fully live.
- You know what customer data the tool will access.
- You can switch the tool off if something goes wrong.
- You have a manual fallback if the system is down.

✓ All 4 — you're set up to adopt AI without the usual headaches.

What your score means

Part 1 score low (under 3)	AI tools may not be worth the effort yet. Keep it on the radar for 6 months.
Part 2 score low (under 3)	Get the basics in place first — a job management system and a clean customer list are the foundation.
Parts 1 and 2 both strong	You're ready. The Bottleneck Audit below will tell you exactly where to start.

Ready to find out where AI fits in your business?

Free 30-min Bottleneck Audit — no obligation, no sales pitch.

Book a Free Audit
grokoryai.com